

# ACCELERATE REBATE

## SELL. GROW. EARN.

avigilon™+

The Avigilon Plus Accelerate Rebate is an unparalleled incentive program that rewards partners for growing their sales. Partners can earn up to 5%; they earn a 1% rebate by achieving their Baseline Growth Sales Target each quarter and earn an additional 2-4% rebate by achieving their Accelerator Growth Sales Target by the end of the year.\*

**Eligible Avigilon Partner Tiers:**  
Premier, Elite and Elite Plus

**Regions:**  
Global

**Rebate Incentive:**  
Account Credit

**Payout Frequency:**  
Annual Basis

### BASELINE GROWTH REBATE

BASELINE GROWTH SALES TARGET PER QUARTER **15% YoY**



EARN 1% ON YOUR QUARTERLY SALES

### YOUR TWO STEP PROCESS TO REACHING MAXIMUM REWARDS

## STEP ONE

**Achieve your Baseline Growth Sales Target** to earn a 1% rebate on that quarter's sales, and unlock a portion of the additional Accelerator Growth Rebate. Each quarter's performance is measured separately and all rewards are paid annually.

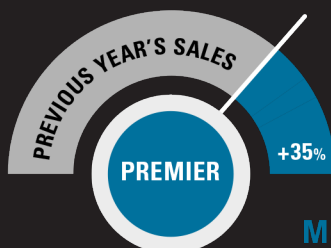
HIT YOUR BASELINE GROWTH SALES TARGET AND



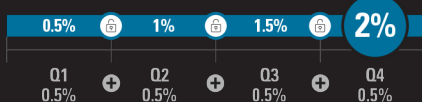
THE ADDITIONAL ACCELERATOR GROWTH REBATE

### ACCELERATOR GROWTH REBATE

ACCELERATOR SALES TARGET FOR THE YEAR **35% YoY**



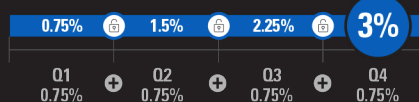
Max



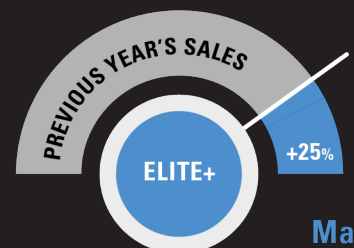
ACCELERATOR SALES TARGET FOR THE YEAR **30% YoY**



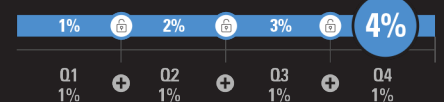
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ACCELERATOR SALES TARGET FOR THE YEAR **25% YoY**



Max



### BIGGER GROWTH. BIGGER REWARDS.

By achieving your growth sales targets, you can earn a rebate up to:

**3%**  
PREMIER

**4%**  
ELITE

**5%**  
ELITE+

\*Additional terms and conditions may apply.

\*\*EMEA, LATAM and APAC Partners will be measured on the best of 2019 or 2020 sales performance in 2021. Refer to the Terms and Conditions for more information on how the growth sales targets are calculated.